



November 27, 2017

**Subject: Port of Guam Terminal Handling Charge Increase effective January 1, 2018**

Dear Matson Customer,

On April 27, 2017, the Public Utilities Commission (PUC) approved Port of Guam's request for increases in tariffs, rates, and fees over a five-year period. The PUC approved increases of 7% in years one and two, and 1% for years three through five. Year one increases occurred in May, 2017. Year two increases are to become effective on January 1, 2018.

Details of the approved plan are posted online at: <http://www.portguam.com/sites/default/files/5-year-tariff-increase-pag-docket-17-01-04282017.pdf>

Consistent with this change and in keeping with our longstanding practice of giving customers 30 days' notice before increases, please be advised that Matson will increase its collection of Port of Guam Terminal Handling Charges for Guam and CNMI shipments as well as transshipments to the Federated States of Micronesia, Republic of the Marshall Islands, and the Republic of Palau. These changes will be effective January 1, 2018 and February 1, 2018, respectively.

See changes below:

**Inbound from USWC to Guam**

<b>EQT</b>	<b>Existing Rate</b>	<b>New Rate</b>
<b>D20</b>	\$ 848.00	\$ 902.00
<b>D40/D45</b>	\$ 907.00	\$ 966.00
<b>Reefers</b>	\$ 1,046.00	\$ 1,247.00
<b>Breakbulk *</b>	\$ 41.00	\$ 44.00
<b>CFS*</b>	\$ 41.00	\$ 44.00

**Transshipment to Commonwealth of the Northern Marianas**

<b>EQT</b>	<b>Existing Rate</b>	<b>New Rate</b>
<b>D20</b>	\$ 445.00	\$ 468.00
<b>D40/D45</b>	\$ 445.00	\$ 468.00
<b>Reefers</b>	\$ 445.00	\$ 468.00

**Transshipment to Federated States of Micronesia, Republic of the Marshall Islands, Republic of Palau\*\***

<b>EQT</b>	<b>Existing Rate</b>	<b>New Rate</b>
<b>D20</b>	\$ 445.00	\$ 468.00
<b>D40/D45</b>	\$ 445.00	\$ 468.00
<b>Reefers</b>	\$ 445.00	\$ 468.00

\* Per revenue ton; all others per container

\*\* February 1, 2018 effective date

If you have any questions, please contact your account executive or our Customer Service Center at 1-800-4-MATSON (800-462-8766) or [customerservice@matson.com](mailto:customerservice@matson.com).

Thank you for shipping with Matson.