



December 5, 2017

HAWAII CONTAINER SERVICE ANNOUNCEMENT

General Rate Increase effective January 7th 2018

Dear Valued Hawaii Customer,

Pasha Hawaii will file a General Rate Increase (GRI) in tariff PHHD 006, which governs the movement of cargo between the US and Hawaii. The increase will become effective on Sunday, January 7 2018.

Westbound Cargo:

Rates for shipments originating on the Mainland will increase by \$225 Per Container (PC) and \$0.55 per 100 lbs. or \$0.15 per cubic foot for cargo rated on a per cubic foot basis.

Eastbound Cargo:

Rates for shipments originating in Hawaii will increase by \$110 Per Container (PC) and \$0.22 per 100 lbs. or \$0.07 per cubic foot for cargo rated on a per cubic foot basis.

No adjustment will be made to the Terminal Handling Charge (Rule 945).

We are preparing for the expansion of the Hawaii container fleet with the addition of two **2,525 TEU** LNG-fueled containerships under construction at Keppel AmFELS in Brownsville, TX.

Pasha Hawaii continues to make significant investment in the Hawaii container trade and will take delivery of over 800 new dry and refrigerated containers that will reduce the average age of the equipment fleet by 16%. We are flowing 300 new chassis into the fleet in Honolulu with delivery to be complete by Q1 2018, as we further drive speed and efficiency for our client's supply chains. Further to the regularly scheduled drydock vessel maintenance, the *Horizon Enterprise* will expand its current capacity to handle additional 45ft dry equipment on each sailing.

The General Rate Increase will help offset some of the costs of these extensive infrastructure investments and allow Pasha Hawaii to provide your organization the most reliable and effective supply chain solutions in 2018, and for decades to come.

If you have any questions, please contact your Pasha Hawaii Sales Representative
Thank you for choosing Pasha Hawaii